

5. Controlling process.
6. Psycho-analytic theory of personality.
7. Attitude.
8. Communication process and types.
9. Organisational development.
10. Learning.

### Section B

**Note :** Attempt all the questions.

11. Discuss managerial skills and roles. What challenges modern managers face ?

*Or*

Write a detailed note on managerial decision-making. **12**

12. Do organisations need to be socially responsible ? If yes, towards who ?

*Or*

Define Motivation. Discuss different theories of motivation. **12**

13. Discuss the theories of leadership. Under what conditions different leadership styles are suitable ?

*Or*

- (a) Distinguish between perception and attitude.
- (b) Discuss different barriers to communication. **11**

Roll No. ....

Exam Code : J-19

Subject Code—0201

**M.B.A. EXAMINATION**

(Batch 2009 to 2017)

(First Semester)

MANAGEMENT PROCESS AND  
ORGANIZATIONAL BEHAVIOUR

CP-101

*Time : 3 Hours*

*Maximum Marks : 70*

**Section A**

**Note :** Attempt any *Seven* questions. **7×5=35**

1. Nature and scope of management.
2. Planning process.
3. Span of control.
4. Contingency approach to management.

(3-93-5-0119) **J-0201**

**P.T.O.**