

Roll No. ....

Exam Code : J-19

Subject Code—0225

**M.B.A. EXAMINATION**

(Batch 2009 to 2017)

(Third Semester)

MANAGING INTERPERSONAL  
AND GROUP PROCESS

OBH-312

*Time : 3 Hours*

*Maximum Marks : 70*

**Section A**

**Note :** Attempt any *Seven* questions. **7×5=35**

Explain the following :

1. Group-as a medium of learning
2. Group influences
3. Interpersonal awareness.

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4. Advantage of group decision-making
5. Interpersonal trust
6. Group synergy
7. Group bonding
8. Role of group for interpersonal communication
9. Group advantage
10. Group vs. Individual Learning.

### Section B

**Note :** Attempt all questions.

11. How can group act as change agent in Business Organization ? Discuss its importance with example. **12**

*Or*

Write in detail the concept of group cohesiveness. Also discuss its advantage and disadvantages.

12. Write in detail the process of interpersonal communication with its advantage for Business Organization. **12**

*Or*

What are Feedback Process ? How do they work ? Also discuss their importance.

13. Write a detailed note on Team Building ? Also discuss its nature and importance. **11**

*Or*

“Teams can be managed through groups.”  
Comment on statement.