

Roll No.

Exam Code : D-18

Subject Code—0255

M.B.A. EXAMINATION

(Batch 2018 Onwards)

(Third Semester)

EXPORT-IMPORT PROCEDURES,
DOCUMENTATION AND LOGISTICS

IB-316

Time : 3 Hours

Maximum Marks : 70

Note : Attempt all parts of Q. No. 1. Q. No. 1 is compulsory.

1. (a) Pre shipment finance.
- (b) Post shipment finance.
- (c) Regulatory documents.
- (d) Claim procedures.
- (e) Custom clearance.
- (f) Export incentives.
- (g) Cargo insurance.

7×2=14

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P.T.O.

Unit I

2. What are export preliminaries ? Explain the different types of documents which are used in exports ? **14**
3. What do you understand by aligned documentation system ? How it helps to examine the different documents ? **14**

Unit II

4. What are the elements and major laws of export contract ? **14**
5. Containerisation has changed the way of exporting ? Explain it in the context of objectives of containerisation ? Explain the various types of containers used in export business. **14**

Unit III

6. Explain the role of clearing and forwarding agents. **14**

7. Explain the different steps involved in the export order processing. **14**

Unit IV

8. Explain the different types of methods of payments in international trade. Which is the most suitable which acceptable to exporter and importer ? **14**
9. How the negotiation of documents with banks take place ? Explain. **14**