

Roll No. ....

Exam Code : J-19

Subject Code—0286

**M. B. A. EXAMINATION**

(Batch 2009-2017 Main/Re-appear)

(Fourth Semester)

ENTREPRENEURSHIP DEVELOPMENT

CP-401

*Time : 3 Hours*

*Maximum Marks : 70*

**Section A**

**Note :** Attempt any *Seven* questions. **7×5=35**

**1.** Explain the following :

- (i) Role of entrepreneurial in economic development.
- (ii) Qualities of entrepreneur.
- (iii) Role of EDP in development for new business.

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- (iv) Pre training work.
- (v) Entrepreneurial behaviour.
- (vi) Entrepreneurial success in rural areas.
- (vii) Role of innovation for new business.
- (viii) Searching new business ideas.
- (ix) Marketing assistance for new business.
- (x) Working capital management for new business.

### Section B

**Note :** Attempt all the questions.

2. What do you mean by term entrepreneurial development ? What characteristics a entrepreneur must have ? Also discuss their role in economic development ?

*Or*

Write a detailed note on completing theories of Entrepreneurship. **12**

3. Evaluate the history, support and objectives of entrepreneurship development in India.

*Or*

Write a detailed note on government policy towards SSI in India. **12**

4. Critically evaluation the sources of finances for new venture with their advantages and disadvantages.

*Or*

Elaborate the Legal formalities and documentation for new business. **11**