

Roll No. ....

Exam Code : J-19

Subject Code—0290

**M. B. A. EXAMINATION**

(Batch 2009-2017 Main/Re-appear)

(Fourth Semester)

MANAGEMENT TRAINING AND  
DEVELOPMENT

OBH-412

*Time : 3 Hours*

*Maximum Marks : 70*

**Section A**

**Note :** Attempt any *Seven* questions.      **7×5=35**

1. Distinguish between training and development.
2. Explain the role of training manager.
3. Explain the objectives of lesson planning.
4. Explain the significance of training module.

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5. Explain the concept of training operation.
6. Explain the significance of training evaluation.
7. Explain the merits of on-the-job training methods.
8. Explain the concept of modular approach to teaching.
9. Discuss the various principles of learning.
10. Explain the significance of training.

### Section B

**Note :** Attempt all the questions.

11. Explain the various off-the-job training methods. What are the merits of these methods ?

*Or*

How will you develop the training module ?

**12**

12. Explain the various training aids used by corporate sector to train its employees.

*Or*

Explain the following :

- (a) Action Research
- (b) Training Communication. **12**

13. Discuss the general principles of lesson planning.

*Or*

What are the objectives of training needs ?  
How will you identify training needs among employees ? **11**